

Summary of Small Employer Group Health CY2008 Annualized Premiums Earned

Section 627.6699(5)(1)4, Florida Statute reads, in part:

"No later than May 1 of each year, the office shall calculate each carrier's percentage of all small employer group health premiums for the previous calendar year and shall calculate the aggregate gross annual premiums for new, but not renewal, standard and basic health benefit plans for the previous calendar year."

Overal Market	\$/L /bb /L3/ //b	Premiums Earned from All Plans In Force	Premiums Earned from New Basic Plans Issued	Premiums Earned from New Standard Plans Issued
Rank		Overall Market Share	Market Share of New Basic Plans	Market Share of New Standard Plans
1	BLUE CROSS & BLUE SHIELD OF FLORIDA, INC. NAICCoCode 98167	\$1,459,396,705	\$12,389	\$56,268
		34.21%	8.22%	17.41%
2	UNITEDHEALTHCARE INSURANCE COMPANY NAICCoCode 79413	\$962,071,590	\$0	\$0
		22.56%	0.00%	0.00%
3	AETNA HEALTH INC. NAICCoCode 95088	\$610,027,291	\$77,381	\$58,620
		14.30%	51.32%	18.14%
1	NEIGHBORHOOD HEALTH PARTNERSHIP, INC. NAICCoCode 95123	\$479,942,689	\$0	\$0
		11.25%	0.00%	0.00%
5	HUMANA MEDICAL PLAN, INC. NAICCoCode 95270	\$159,876,661	\$29,232	\$6,262
		3.75%	19.39%	1.94%
6	UNITEDHEALTHCARE OF FLORIDA, INC.	\$149,143,367	\$0	\$0
	NAICCoCode 95264	3.50%	0.00%	0.00%
7	HEALTH OPTIONS, INC. NAICCoCode 95089	\$111,567,058	\$2,606	\$5,380
		2.62%	1.73%	1.66%
8	VISTA HEALTHPLAN, INC. NAICCoCode 95114	\$92,578,742	\$0	\$0
O N		2.17%	0.00%	0.00%
9	CAPITAL HEALTH PLAN, INC. NAICCoCode 95112	\$60,613,121	\$5,545	\$20,110
		1.42%	3.68%	6.22%
10	HEALTH FIRST HEALTH PLANS, INC. NAICCoCode 95019	\$56,377,079	\$8,066	\$6,697
10		1.32%	5.35%	2.07%
11	HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC. NAICCoCode 69671	\$48,095,686	\$0	\$1,231
' '		1.13%	0.00%	0.38%
12	AVMED, INC. NAICCoCode 95263	\$38,667,156	\$10,087	\$14,381
12		0.91%	6.69%	4.45%
12	AETNA LIFE INSURANCE COMPANY NAICCoCode 60054	\$26,219,260	\$799	\$0
13		0.61%	0.53%	0.00%

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Overall \$4,265,432,246	Premiums Earned from All Plans In Force	Premiums Earned from New Basic Plans Issued	Premiums Earned from New Standard Plans Issued
Rank	Overall Market Share	Market Share of New Basic Plans	Market Share of New Standard Plans
14 FLORIDA HEALTH CARE PLAN, INC.	\$5,094,663	\$0	\$5,390
NAICCoCode 13567	0.12%	0.00%	1.67%
15 CONNECTICUT GENERAL LIFE INSURANCE COMPANY	\$1,880,608	\$0	\$147,795
NAICCoCode 62308	0.04%	0.00%	45.73%
16 TOTAL HEALTH CHOICE, INC.	\$1,222,484	\$4,676	\$1,030
NAICCoCode 95134	0.03%	3.10%	0.32%
MEDICA HEALTH PLANS OF FLORIDA, INC.	\$1,090,990	\$0	\$0
NAICCoCode 12756	0.03%	0.00%	0.00%
18 AVAHEALTH, INC.	\$693,642	\$0	\$0
NAICCoCode 12316	0.02%	0.00%	0.00%
19 VISTA HEALTHPLAN OF SOUTH FLORIDA, INC.	\$359,186	\$0	\$0
NAICCoCode 95266	0.01%	0.00%	0.00%
20 COVENTRY HEALTH AND LIFE INSURANCE COMPANY	\$199,473	\$0	\$0
NAICCoCode 81973	0.00%	0.00%	0.00%
21 METROPOLITAN LIFE INSURANCE COMPANY	\$179,598	\$0	\$0
NAICCoCode 65978	0.00%	0.00%	0.00%
TRUSTMARK LIFE INSURANCE COMPANY	\$115,853	\$0	\$0
22 TRUSTMARK LIFE INSURANCE COMPANY NAICCoCode 62863	0.00%	0.00%	0.00%
TRUSTMARK INSURANCE COMPANY	\$17,844	\$0	\$0
23 TRUSTMARK INSURANCE COMPANY NAICCoCode 61425	0.00%	0.00%	0.00%
JOHN ALDEN LIFE INSURANCE COMPANY	\$1,500	\$0	\$0
NAICCoCode 65080	0.00%	0.00%	0.00%

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